

**USDA Purchases of Westland Beef Products, 2007**  
**Commodity Type - Ranked by Total Revenue**

Commodity Type	Total Quantity (pounds)	Total Revenue (dollars)	Price per Pound (3) / (2) (4)
(1)	(2)	(3)	(4)
1 . Beef - Coarse Ground, Reprocess	17,010,000	\$23,912,893	\$1.41
2 . Beef - Frozen Fine Ground	8,440,000	11,990,316	1.42
3 . Beef - Frozen Fine Ground in 1# pkgs	1,880,000	2,797,048	1.49
<b>Total/Average</b>	<b>27,330,000</b>	<b>\$38,700,257</b>	<b>\$1.42</b>

Source: Annual totals compiled by pulling USDA purchases from contractor Westland Meat Co. from weekly "Food Purchase Reports" for ground beef products issued by the USDA's Agricultural Marketing Service (including reports dated 1/24/07 - 12/20/07). Each weekly report lists the government purchases by contractor, product, quantity, price, revenue, and destination. The reports are online at:

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**USDA Purchases of Westland Beef Products, 2007**  
**Destination State - Ranked by Total Revenue**

	<u>Destination State</u>	<u>Total Quantity</u>	<u>Total Revenue</u>	<u>Price per Pound</u>
		<u>(pounds)</u>	<u>(dollars)</u>	<u>(3) / (2)</u>
	(1)	(2)	(3)	(4)
1 .	California	7,946,000	\$10,863,259	\$1.37
2 .	Texas	4,684,000	6,739,950	1.44
3 .	Oklahoma	4,100,000	5,853,537	1.43
4 .	Ohio	2,938,000	4,198,274	1.43
5 .	Washington	1,712,000	2,457,246	1.44
6 .	Iowa	680,000	964,832	1.42
7 .	Georgia	418,000	605,262	1.45
8 .	Louisiana	400,000	558,032	1.40
9 .	Arizona	360,000	506,800	1.41
10 .	Hawaii	360,000	503,200	1.40
11 .	North Dakota	280,000	403,600	1.44
12 .	Nebraska	280,000	399,200	1.43
13 .	Montana	257,600	374,144	1.45
14 .	Indiana	240,000	362,400	1.51
15 .	Utah	254,400	360,336	1.42
16 .	Missouri	240,000	359,600	1.50
17 .	South Dakota	240,000	357,104	1.49
18 .	Minnesota	240,000	356,400	1.49
19 .	Alabama	200,000	303,000	1.52
20 .	North Carolina	200,000	302,328	1.51
21 .	Oregon	204,000	294,474	1.44
22 .	Idaho	200,000	279,508	1.40
23 .	New Mexico	160,000	226,800	1.42
24 .	Pennsylvania	126,000	185,850	1.48
25 .	Michigan	120,000	168,000	1.40
26 .	Florida	80,000	117,600	1.47
27 .	Colorado	80,000	111,600	1.40
28 .	Maryland	40,000	63,600	1.59
29 .	Kentucky	42,000	60,900	1.45
30 .	Maine	40,000	60,400	1.51
31 .	Vermont	40,000	60,400	1.51
32 .	New York	40,000	59,820	1.50
33 .	Wisconsin	40,000	57,680	1.44
34 .	Mississippi	40,000	57,200	1.43
35 .	Nevada	40,000	56,400	1.41
36 .	Wyoming	8,000	11,520	1.44
	<b>Total/Average</b>	<b>27,330,000</b>	<b>\$38,700,257</b>	<b>\$1.42</b>

Source: Annual totals compiled by pulling USDA purchases from contractor Westland Meat Co. from weekly "Food Purchase Reports" for ground beef products issued by the USDA's Agricultural Marketing Service (including reports dated 1/24/07 - 12/20/07). Each weekly report lists the government purchases by contractor, product, quantity, price, revenue, and destination. The reports are online at:

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**USDA Purchases of Westland Beef Products, 2007**  
**Destination City - Ranked by Total Revenue**

	<u>Destination City</u>	<u>Destination State</u>	<u>Total Quantity</u> (pounds)	<u>Total Revenue</u> (dollars)	<u>Price per Pound</u> (4) / (3) (5)
	(1)	(2)	(3)	(4)	(5)
1 .	Los Angeles	California	5,766,000	\$7,837,864	\$1.36
2 .	Enid	Oklahoma	3,780,000	5,412,641	1.43
3 .	Cincinnati	Ohio	1,974,000	2,812,744	1.42
4 .	Kent	Washington	1,512,000	2,167,246	1.43
5 .	Richardson	Texas	1,176,000	1,685,620	1.43
6 .	San Antonio	Texas	964,000	1,409,244	1.46
7 .	Mercedes	Texas	964,000	1,379,221	1.43
8 .	Harrison	Ohio	924,000	1,326,730	1.44
9 .	Houston	Texas	760,000	1,111,312	1.46
10 .	Pomona	California	720,000	1,005,726	1.40
11 .	Sacramento	California	540,000	755,604	1.40
12 .	Des Moines	Iowa	520,000	738,124	1.42
13 .	Vernon	California	450,000	626,848	1.39
14 .	Garland	Texas	420,000	583,078	1.39
15 .	Cedartown	Georgia	378,000	546,462	1.45
16 .	Phoenix	Arizona	360,000	506,800	1.41
17 .	McAlester	Oklahoma	320,000	440,896	1.38
18 .	Fargo	North Dakota	280,000	403,600	1.44
19 .	Honolulu	Hawaii	275,200	387,660	1.41
20 .	Sioux Falls	South Dakota	240,000	357,104	1.49
21 .	Helena	Montana	226,680	329,353	1.45
22 .	Lincoln	Nebraska	220,000	313,600	1.43
23 .	Baton Rouge	Louisiana	220,000	306,704	1.39
24 .	Nampa	Idaho	200,000	279,508	1.40
25 .	Creedmoor	North Carolina	160,000	242,644	1.52
26 .	Carthage	Missouri	160,000	242,600	1.52
27 .	Grand Prairie	Texas	160,000	233,152	1.46
28 .	Albuquerque	New Mexico	160,000	226,800	1.42
29 .	Mason City	Iowa	160,000	226,708	1.42
30 .	St. Martinville	Louisiana	160,000	222,928	1.39
31 .	Commerce	California	140,000	193,722	1.38
32 .	Indianapolis	Indiana	121,200	183,020	1.51
33 .	Forest Grove	Oregon	120,000	178,000	1.48
34 .	Austin	Texas	120,000	171,064	1.43
35 .	Clearfield	Utah	120,000	169,800	1.42
36 .	Gardena	California	126,000	161,280	1.28
37 .	Maplewood	Minnesota	84,240	124,911	1.48
38 .	Boyertown	Pennsylvania	84,000	123,900	1.48
39 .	Puyallup	Washington	84,000	119,560	1.42
40 .	Seattle Whse	Washington	80,000	119,200	1.49
41 .	Newport	Minnesota	80,000	118,400	1.48
42 .	Kansas City	Missouri	80,000	117,000	1.46
43 .	Woodburn	Oregon	84,000	116,474	1.39
44 .	Inglewood	California	84,000	113,816	1.35
45 .	El Paso	Texas	80,000	110,000	1.38
46 .	Birmingham	Alabama	68,640	104,137	1.52
47 .	Pueblo West	Colorado	70,000	98,000	1.40
48 .	Omaha	Nebraska	60,000	85,600	1.43
49 .	Long Beach	California	60,000	85,200	1.42
50 .	Grand Rapids	Michigan	60,000	84,000	1.40
51 .	Cordelia	California	60,000	83,200	1.39
52 .	Lindon	Utah	50,000	72,700	1.45
53 .	Montgomery	Alabama	45,280	69,111	1.53
54 .	Huntsville	Alabama	43,440	65,454	1.51

**USDA Purchases of Westland Beef Products, 2007**  
**Destination City - Ranked by Total Revenue**

	<u>Destination City</u>	<u>Destination State</u>	<u>Total Quantity</u> <u>(pounds)</u>	<u>Total Revenue</u> <u>(dollars)</u>	<u>Price per Pound</u> <u>(4) / (3)</u> <u>(5)</u>
	(1)	(2)	(3)	(4)	(5)
55 .	Theodore	Alabama	42,640	64,299	1.51
56 .	Baltimore	Maryland	40,000	63,600	1.59
57 .	Dalton	Pennsylvania	42,000	61,950	1.48
58 .	Louisville	Kentucky	42,000	60,900	1.45
59 .	Bangor	Maine	40,000	60,400	1.51
60 .	Plainfield	Vermont	40,000	60,400	1.51
61 .	Miami Plantation	Florida	40,000	60,000	1.50
62 .	Buffalo	New York	40,000	59,820	1.50
63 .	Salisbury	North Carolina	40,000	59,684	1.49
64 .	St. Paul	Minnesota	40,000	59,200	1.48
65 .	Atlanta	Georgia	40,000	58,800	1.47
66 .	Winter Haven	Florida	40,000	57,600	1.44
67 .	Dallas	Texas	40,000	57,260	1.43
68 .	Batesville	Mississippi	40,000	57,200	1.43
69 .	Las Vegas	Nevada	40,000	56,400	1.41
70 .	Brighton	Michigan	40,000	56,000	1.40
71 .	Spokane	Washington	36,000	51,240	1.42
72 .	Hilo	Hawaii	36,000	49,050	1.36
73 .	Salt Lake City	Utah	34,400	49,036	1.43
74 .	Billings	Montana	30,920	44,791	1.45
75 .	Akron	Ohio	30,000	44,100	1.47
76 .	Kahului	Hawaii	32,000	43,600	1.36
77 .	Gary	Indiana	28,800	43,488	1.51
78 .	Sandy	Utah	30,000	41,800	1.39
79 .	South Bend	Indiana	25,840	39,018	1.51
80 .	Lafayette	Indiana	22,160	33,462	1.51
81 .	Fort Wayne	Indiana	21,120	31,883	1.51
82 .	Anderson	Indiana	20,880	31,529	1.51
83 .	Darien	Wisconsin	21,000	30,282	1.44
84 .	Brooklyn Park	Minnesota	18,520	28,891	1.56
85 .	Harahan	Louisiana	20,000	28,400	1.42
86 .	Wyoming	Michigan	20,000	28,000	1.40
87 .	Eau Claire	Wisconsin	19,000	27,398	1.44
88 .	Spanish Fork	Utah	20,000	27,000	1.35
89 .	St. Michael	Minnesota	17,240	24,998	1.45
90 .	Lihue	Hawaii	16,800	22,890	1.36
91 .	Youngstown	Ohio	10,000	14,700	1.47
92 .	Commerce City	Colorado	10,000	13,600	1.36
93 .	Casper	Wyoming	8,000	11,520	1.44
	<b>Total/Average</b>		<b>27,330,000</b>	<b>\$38,700,257</b>	<b>\$1.42</b>

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**USDA Purchases of Westland Beef Products, 2007**  
**Monthly**

Month	Total Quantity (pounds)	Total Revenue (dollars)	Price per Pound (3) / (2) (4)
(1)	(2)	(3)	(4)
January	720,000	\$1,077,716	\$1.50
February	2,160,000	3,152,036	1.46
March	3,220,000	4,483,497	1.39
April	1,302,000	1,774,178	1.36
May	3,200,000	4,718,487	1.47
June	2,094,000	3,054,605	1.46
July	1,924,000	2,743,562	1.43
August	2,176,000	3,165,166	1.45
September	2,490,000	3,564,400	1.43
October	3,478,000	4,725,274	1.36
November	3,360,000	4,601,204	1.37
December	1,206,000	1,640,132	1.36
<b>Total/Average</b>	<b>27,330,000</b>	<b>\$38,700,257</b>	<b>\$1.42</b>

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